

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 1 of 33

1.0 Policy Statement

Kaiser Foundation Health Plans (KFHP) and Kaiser Foundation Hospitals (KFH) are committed to providing programs that facilitate access to care for vulnerable populations. This commitment includes providing financial assistance to qualified low income uninsured and underinsured patients when the ability to pay for services is a barrier to accessing emergency and medically necessary care.

2.0 Purpose

This policy describes the requirements for qualifying for and receiving financial assistance for emergency and medically necessary services through the Medical Financial Assistance (MFA) program. The requirements are compliant with Section 501(r) of the United States Internal Revenue Code and applicable state regulations addressing eligible services, how to obtain access, program eligibility criteria, the structure of MFA awards, the basis for calculating award amounts, and the allowable actions in the event of nonpayment of medical bills.

3.0 Scope

This policy applies to employees who are employed by the following entities and their subsidiaries (collectively referred to as "KFHP/H"):

- 3.1** Kaiser Foundation Health Plan, Inc. (KFHP);
- 3.2** Kaiser Foundation Hospitals (KFH); and
- 3.3** KFHP/H subsidiaries.
- 3.4** This policy applies to the Kaiser Foundation Hospitals and hospital-affiliated clinics listed in *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

4.0 Definitions

See *Appendix A – Glossary of Terms*.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 2 of 33

5.0 Provisions

KFHP/H maintains the MFA program to mitigate financial barriers to receiving emergency and medically necessary care for eligible patients regardless of a patient's age, disability, gender, race, religious affiliation or immigration status, sexual orientation, national origin, and whether the patient has health coverage.

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5.1 Services That Are Eligible and Not Eligible Under the MFA Policy

5.1.1 Eligible Services. MFA may be applied to certain (1) medically necessary health care services, including emergency care; (2) pharmacy services and products; and (3) medical supplies provided at Kaiser Permanente (KP) facilities (e.g., hospitals, hospital-affiliated clinics, medical centers, and medical office buildings), at KFHP/H outpatient, mail order and specialty pharmacies, or by KP providers, as described below:

5.1.1.1 Medically Necessary Services. Care, treatment, or services ordered or provided by a KP provider that are needed for the prevention, evaluation, diagnosis, or treatment of a medical condition and are not mainly for the convenience of the patient or medical care provider.

5.1.1.2 Prescriptions and Pharmacy Supplies. Prescriptions presented at a KFHP/H pharmacy and written by KP providers and contracted providers, non-KP Emergency Department and Urgent Care providers, Doctors of Medicine in Dentistry (DMD) and Doctors of Dental Surgery (DDS).

5.1.1.2.1 Generic Medications. The use of generic medications is preferred, whenever possible.

5.1.1.2.2 Brand Medications. Brand name medications prescribed by a KP provider are eligible when either:

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 3 of 33

5.1.1.2.2.1 “Dispense as Written” (DAW) is noted on the prescription, or

5.1.1.2.2.2 No generic equivalent is available.

5.1.1.2.3 Over-the-Counter Drugs or Pharmacy Supplies. These products are eligible when:

5.1.1.2.3.1 A KP provider has written the prescription or order;

5.1.1.2.3.2 The item is dispensed from a KP pharmacy; and

5.1.1.2.3.3 The item is regularly available in the KP pharmacy.

5.1.1.2.4 Medicare Beneficiaries. Applied to Medicare beneficiaries for prescription drugs covered under Medicare Part D in the form of a pharmacy waiver.

5.1.1.2.5 Dental Medications. Outpatient medications prescribed by a DMD or DDS are acceptable if the medications are medically necessary for treatment of dental services.

5.1.1.3 Durable Medical Equipment (DME). Applicable DME is limited to equipment regularly available from KP facilities, and supplied by KFHP/H to a patient who meets the medical necessity criteria. DME must be ordered by a KP provider in accordance with DME guidelines.

5.1.1.4 Medicaid Denied Services. Medical services, prescriptions, pharmacy supplies, and DME that are not covered by the state Medicaid program, but determined to be medically necessary and ordered

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 4 of 33

by a KP provider (e.g., newborn circumcision, hernia services, pharmaceutical compounds, drugs to treat symptoms, etc.).

5.1.1.5 Health Education Classes. Available classes scheduled and provided by KP that are recommended by a KP provider as part of the patient’s care plan.

5.1.1.6 Services Available on an Exception Basis. In certain exceptional situations, MFA may be applied to select services and supplies needed to facilitate inpatient discharge from a hospital that meet the High Medical Expense Eligibility criteria explained below, see section 5.6.2. If the patient meets the criteria, covered services may include Skilled Nursing, Intermediate Care and Custodial services provided at a non-KP facility. Supplies may include DME prescribed or ordered by a KP provider and supplied by a contracted/vendor as described below.

5.1.1.6.1 Skilled Nursing Services, Intermediate Care and Custodial Services. Provided by a contracted KP facility to a patient with a prescribed medical need to facilitate inpatient discharge from a hospital.

5.1.1.6.2 Durable Medical Equipment (DME). Vendor-supplied DME ordered by a KP provider in accordance with the DME guidelines and supplied by a contracted vendor through the KFHP/H DME Department.

5.1.2 Non-Eligible Services. MFA may not be applied to:

5.1.2.1 Hospital Services that are Not Considered Emergent or Medically Necessary as Determined by a KP Provider. The following is a non-exhaustive list of examples of hospital and

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 5 of 33

hospital affiliated clinic-based services that are non-emergent or not medically necessary:

5.1.2.1.1 Cosmetic surgery or services, including dermatology services that are primarily for the purpose of improving a patient's appearance.

5.1.2.2 Non-Hospital Services that are Not Considered Emergent or Medically Necessary as Determined by a KP Provider. The following is a non-exhaustive list of examples of services and supplies provided in KFHP/H medical centers and medical office buildings that are non-emergent or not medically necessary:

5.1.2.2.1 Infertility treatments and related services including diagnostics.

5.1.2.2.2 Retail medical supplies.

5.1.2.2.3 Alternative therapies, including acupuncture, chiropractic, and massage services.

5.1.2.2.4 Injections and devices to treat sexual dysfunction.

5.1.2.2.5 Services related to third party liability, personal insurance protection or workers' compensation cases.

5.1.2.3 Prescriptions and Pharmacy Supplies that are Not Considered Emergent or Medically Necessary. Prescriptions and pharmacy supplies provided from KFHP/P outpatient, mail order and specialty pharmacies that are not considered emergent or medically necessary include, but are not limited to:

5.1.2.3.1 Drugs that have not been approved by the Pharmacy and Therapeutics Committee.

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 6 of 33

5.1.2.3.2 Over-the-counter drugs and supplies not prescribed or ordered by a KP provider.

5.1.2.3.3 Over-the-counter drugs and supplies that are not regularly available in the KP pharmacy and must be specially ordered.

5.1.2.3.4 Prescriptions related to third party liability, personal insurance protection or workers' compensation cases.

5.1.2.3.5 Specifically excluded drugs (e.g., fertility, cosmetic, sexual dysfunction).

5.1.2.4 Prescriptions for Medicare Part D Enrollees Eligible for or Enrolled in Low Income Subsidy (LIS) Program. The remaining cost share for prescription drugs for Medicare Advantage Part D enrollees who are either eligible for or enrolled in the LIS program, in accordance with Centers for Medicare & Medicaid Services (CMS) guidelines.

5.1.2.5 Services Provided Outside of KP Facilities. The MFA policy applies only to services provided at KP facilities, or by KP providers.

5.1.2.5.1 Even upon referral from a KP provider, all other services are ineligible for MFA.

5.1.2.5.2 Services provided at non-KP medical offices, urgent care facilities and emergency departments, as well as non-KP home health, hospice, recuperative care, and custodial care services, are excluded unless identified as an exception in accordance with section 5.1.1.6 above.

5.1.2.6 Durable Medical Equipment (DME). DME supplied by a contracted vendor is excluded regardless of whether it is ordered by a KP provider, unless identified as an exception in accordance with section 5.1.1.6 above.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 7 of 33

5.1.2.7 Transportation Services and Travel Expenses.

The MFA program does not help patients pay for emergent or non-emergent transportation or travel related expenses (i.e., lodging and meals).

5.1.2.8 Health Plan Premiums. The MFA program does not help patients pay the costs associated with health care coverage (i.e., dues or premiums).

5.1.3 Additional information regarding region-specific eligible and non-eligible services and products is located in the relevant Addendum. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

5.2 Providers. MFA is applied only to eligible services delivered by medical care providers to whom the MFA policy applies. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

5.3 Program Information Sources and How to Apply for MFA. Additional information about the MFA program and how to apply is summarized in the relevant Addendum. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

5.3.1 Program Information Sources. Copies of the MFA policy, application forms, instructions, and plain language summaries (i.e., policy summaries or program brochures) are available to the public, without charge, from KFHP/H's website, by email, in person, or by US postal mail.

5.3.2 Applying for MFA. To apply for the MFA program, a patient is required to demonstrate need caused by a bill for an outstanding balance for KP services, a scheduled appointment for future services with KP, or a pharmacy prescription ordered by a KP provider for eligible services as described above. A patient can apply for the MFA program in several ways, including online, in person, by telephone, or by paper application.

5.3.2.1 KP MFA Program. Patients are required to apply for the MFA program in the KP service area that they are receiving services from KP.

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 8 of 33

5.3.2.2 Screening Patients for Public and Private

Program Eligibility. KFHP/H encourages all individuals to obtain health insurance coverage for ensuring access to healthcare services, for overall personal health, and for the protection of patient assets. KFHP/H will assist uninsured patients or their guarantors in identifying and applying for available assistance programs including Medicaid and coverage available on the Health Benefit Exchange. A patient who is presumed eligible for Medicaid or coverage available on the Health Benefit Exchange may be required to apply for those programs. Patients with a financial status that exceeds the Medicaid income eligibility parameters will not be required to apply for Medicaid.

5.4 Information Needed to Apply for MFA. Complete personal, financial, and other information is required to verify a patient's financial status to determine eligibility for the MFA program, as well as eligibility for Medicaid and subsidized coverage available on the Health Benefit Exchange. A patient's financial status is verified each time the patient applies for assistance.

5.4.1 Providing Financial Information. Patients are required to include household size and household income information with their MFA application, however, submitting financial documentation to allow verification of financial status is optional unless specifically requested by KP.

5.4.1.1 Verifying Financial Status without Financial Documentation. If financial documentation is not included with the MFA application, a patient's financial status will be verified using external data sources. If a patient's financial status cannot be verified using external data sources, the patient may be asked to submit the financial documentation described in the MFA program application to allow verification of their financial status.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 9 of 33

5.4.1.2 Verifying Financial Status with Financial

Documentation. If financial documentation is included with the MFA application, eligibility will be based on the information provided. Information obtained from patient submitted financial documentation collected for MFA eligibility determinations (e.g., recent paystubs, tax returns, etc.) cannot be used for collection activities.

5.4.2 Providing Complete Information. MFA program eligibility is determined once all requested personal, financial, and other information is received.

5.4.3 Incomplete Information. A patient is notified in person, by mail, or by telephone if required information received is incomplete. The patient may submit the missing information within 30 days from either: the date the notice was mailed, the in-person conversation took place, or the telephone conversation occurred. MFA may be denied due to incomplete information.

5.4.4 Requested Information Not Available. A patient who does not have the requested information described in the program application may contact KFHP/H to discuss other available documentation to demonstrate eligibility.

5.4.5 No Financial Information Available. A patient is required to provide basic financial information (i.e., income, if any, and source) at a minimum and attest to its validity when: (1) their financial status cannot be verified using external data sources; (2) requested financial information is not available; and (3) no other documentation exists that may demonstrate eligibility. Basic financial information and attestation is required from the patient if any of the following apply:

5.4.5.1 The patient is homeless or recipient of care from a homeless clinic.

5.4.5.2 The patient has no income, does not receive a formal pay stub from their employer (excluding those who are self-employed), receives monetary

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 10 of 33

gifts, or was not required to file a federal or state income tax return in the previous tax year.

5.4.5.3 The patient has been affected by a well-known national or regional disaster or public health emergency (Refer to section 5.11 below).

5.4.6 Patient Cooperation. A patient is required to make a reasonable effort to provide all requested information. If all requested information is not provided, the circumstances may be considered when determining eligibility.

5.5 Presumptive Eligibility Determination. Financial assistance may be approved in the absence of a completed application in situations where the patient has an outstanding balance, has not responded to KP outreach attempts and has not applied but other available information substantiates a financial hardship. If determined to be eligible, the patient is not required to provide personal, financial, or other information to verify financial status and will automatically be assigned an MFA award. The reason and supporting information for presumptive eligibility determination will be documented in the patient's account and additional patient notes may be included. A patient is presumed to be eligible and document requirements are waived if the patient has been prequalified or there are indications of financial hardship.

5.5.1 Prequalified. Situations where there is evidence that a patient is enrolled in or is determined by the financial screening process to potentially qualify for the public and private assistance programs noted below is presumed eligible (i.e., prequalified) for the MFA program. The patient is considered prequalified if the patient meets any of the following criteria:

5.5.1.1 Is enrolled in a Community MFA (CMFA) program to which patients have been referred and prequalified through: (1) federal, state, or local government, (2) a partnering community-based organization, or (3) at a KFHP/H sponsored community health event.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 11 of 33

5.5.1.2 Is enrolled in a KP Community Benefit program designed to support access to care for low-income patients and prequalified by designated KFHP/H personnel.

5.5.1.3 Is enrolled in or is presumed to be eligible for a credible government sponsored health coverage program (e.g., Medicaid, Medicare Low Income Subsidy Program, Subsidized coverage available on the Health Benefit Exchange.).

5.5.1.4 Is enrolled in a credible government sponsored public assistance program (e.g., Women, Infants and Children programs, Supplemental Nutrition and Assistance programs, Low-income household energy assistance programs, free or reduced cost lunch programs).

5.5.1.5 Resides in low-income or subsidized housing.

5.5.1.6 Was granted a prior MFA award that began within the last 30 days.

5.5.2 Indications of Financial Hardship. A patient who has received care at a KP facility and for whom there are indications of financial hardship (e.g., past due outstanding balances or inability to pay) may be screened by KP for program eligibility before their outstanding balances are placed with a debt collection agency and financial hardship using external data sources. If eligible, the patient will receive an MFA award for eligible outstanding balances only.

5.5.2.1 Outstanding Self-pay Balances. KP will screen patients that have been identified for placement with a debt collection agency for program eligibility based on income criteria. See section 5.6.1 below.

5.5.2.2 Indications of Financial Hardship. Financial information for some patients with outstanding balances may not be available to determine eligibility, but other indications of financial hardship made known to KP may lead to the determination of

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 12 of 33

low income. Eligible outstanding balances will be applied to the MFA program and will not be subject to further collection actions. Indications of financial hardship may include, but are not limited to:

5.5.2.2.1 The patient is a non-U.S. citizen without sponsorship, social security number, tax records, or valid billing addresses; has not communicated with KP about their account; and reasonable collection efforts demonstrate the patient does not have financial or asset resources in their country of origin.

5.5.2.2.2 The patient has outstanding balances for previously provided KP services and has since been incarcerated in prison for an extended period of time; is not married; there are no indications of income; and KP has been unable to contact the patient.

5.5.2.2.3 Patient is deceased with no estate/assets or record of a relative responsible for debts.

5.5.2.2.4 Patient is deceased, and the probate or estate shows insolvency.

5.6 Program Eligibility Criteria. As summarized in section V of the region-specific addenda, a patient applying for MFA may qualify for financial assistance based on **income**, or high medical expense criteria. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

5.6.1 Income Criteria. A patient is evaluated to determine if the patient meets **income** eligibility criteria.

5.6.1.1 Eligibility Based on Income Level. A patient with a gross household income less than or equal to KFHP/H's income criteria as a percentage of the Federal Poverty Guidelines (FPG) is eligible for

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 13 of 33

financial assistance. Assets are not considered in the income ~~test~~.

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5.6.1.2 Household Income. Income requirements apply to the members of the household. A household means a single individual or group of two or more persons related by birth, marriage, or adoption who live together. Household members may include spouses, qualified domestic partners, children, caretaker relatives, the children of caretaker relatives, and other individuals for whom the single individual, spouse, domestic partner, or parent is financially responsible who reside in the household.

5.6.2 High Medical Expense Criteria. A patient is evaluated to determine if the patient meets high medical expense eligibility criteria.

5.6.2.1 Eligibility Based on High Medical Expenses. A patient of any gross household income level with incurred out-of-pocket medical and pharmacy expenses for eligible services over the 12-month period prior to application greater than or equal to 10% of annual household income is eligible for financial assistance.

5.6.2.1.1 KFHP/H Out-of-Pocket Expenses.

Medical and pharmacy expenses incurred at KP facilities include copayments, deposits, coinsurance, and deductibles related to eligible services.

5.6.2.1.2 Non-KFHP/H Out-of-Pocket

Expenses. Medical, pharmacy, and dental expenses provided at non-KP facilities related to eligible medically necessary services, and incurred by the patient (excluding any discounts or write offs) are included. The patient is required to provide documentation of the medical

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 14 of 33

expenses for the services received from non-KP facilities.

5.6.2.1.2.1 If the non-KFHP/H provider where charges are incurred offers a Financial Assistance program for which the patient may be eligible, the patients must apply before charges will be considered an eligible medical expense.

5.6.2.1.3 Health Plan Premiums. Out-of-pocket expenses do not include the cost associated with health care coverage (i.e., dues or premiums).

5.7 Denials and Appeals

5.7.1 Denials. A patient who applies for the MFA program and does not meet the eligibility criteria is informed in writing that their request for MFA is denied.

5.7.2 How to Appeal an MFA Denial. Patients that have been denied MFA or have been approved and believe they qualify for a higher MFA award may appeal the decision. Patients are encouraged to appeal if they: (1) have not previously submitted financial documentation, or (2) their household income has changed. Instructions for completing the appeal process are included in the MFA denial and approval letters as well as the MFA website. Appeals are reviewed by the VP, Central Patient Access and Patient Balance Collections. Patients are informed in writing of the outcome of their appeal. All appeal decisions are final.

5.8 Award Structure. MFA awards are applied to outstanding patient balances for services from the date of application approval, or the date services were provided, or the date medications were dispensed thru the eligibility period assigned by KP for required follow-up services (see section 5.8.2 Award Eligibility Period). In

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 15 of 33

addition, MFA awards are applied to outstanding patient balances for services received prior to the patient's eligibility period.

5.8.1 Basis of Award. The patient cost paid by the MFA program is determined based on whether the patient has health care coverage and the patient's household income.

5.8.1.1 MFA-Eligible Patient without Health Care Coverage (Uninsured). An eligible uninsured patient receives a discount on the patient cost of all eligible services.

5.8.1.2 MFA-Eligible Patient with Health Care Coverage (Insured). An eligible insured patient receives a discount on patient cost for all eligible services which (1) the patient is personally responsible for, and (2) is not paid by their insurance carrier. The patient is required to provide documentation, such as an Explanation of Benefits (EOB), to determine the portion of the bill not covered by insurance. An eligible insured patient is required to file an appeal with their insurance carrier for any denied claims. Eligible insured patients are required to provide documentation of their insurance carrier's denial of appeal.

5.8.1.2.1 Payments Received from Insurance Carrier. An eligible insured patient is required to sign over to KFHP/H any payments for services provided by KFHP/H which the patient receives from that patient's insurance carrier.

5.8.1.3 Discount Schedule. The amounts that KP charges a patient who qualifies for medical financial assistance is based on the type of eligibility criteria used to qualify the patient for the program. Additional information about available discounts under the policy are summarized in the relevant Addendum. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 16 of 33

5.8.1.3.1 Presumptive Eligibility

Determination – Prequalified. A patient who is prequalified (as summarized in section 5.5.1) for MFA eligibility will receive a 100% MFA discount on the patient cost or charges for services provided for which the patient is responsible.

5.8.1.3.2 Presumptive Eligibility

Determination by KP – Outstanding Self-pay Balances. A patient that meets income criteria will receive a sliding scale MFA discount on the patient cost or portion of charges for services provided for which the patient is responsible.

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5.8.1.3.3 Presumptive Eligibility

Determination by KP – Indications of Financial Hardship. A patient that meets indications of financial hardship criteria will receive a 100% MFA discount on the patient cost or portion of charges for services provided for which the patient is responsible.

5.8.1.3.4 Patient Meets Income Criteria.

A patient who meets income criteria will receive a sliding scale MFA discount on the patient cost or portion of charges for services provided for which the patient is responsible.

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5.8.1.3.5 Patient Meets High Medical Expense

Criteria. A patient who meets high-medical expense criteria will receive a 100% MFA discount on the patient cost or charges for services provided for which the patient is responsible.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 17 of 33

5.8.1.4 Reimbursements from Settlements. KFHP/H pursues reimbursement from third party liability / personal insurance protection settlements, payers, or other legally responsible parties, as applicable.

5.8.2 Award Eligibility Period. The eligibility period for follow-up services commences from the date of approval, or the date services were provided, or the date medications were dispensed. The duration of the eligibility period is a limited time only and is determined at the discretion of KP in various ways, including:

5.8.2.1 Specific Period of Time. A maximum of 365 days for eligible follow-up services and outstanding patient cost balances identified prior to bad debt referral.

5.8.2.2 Skilled Nursing, Custodial Services and Intermediate Care. A maximum of 30 days for services provided outside of KP.

5.8.2.3 Durable Medical Equipment. A maximum of 180 days for vendor supplied medical equipment.

5.8.2.4 Course of Treatment or Episode of Care. A maximum of 180 days for a course of treatment and/or episode of care as determined by a KP provider.

5.8.2.5 Re-applying for Financial Assistance. Beginning thirty (30) days before the expiration date of the existing award and anytime thereafter, a patient may reapply for the program.

5.8.3 Award Revoked or Amended. KFHP/H may revoke, or amend an MFA award, in certain situations, at its discretion. Situations include:

5.8.3.1 Fraud, Theft, or Financial Changes. A case of fraud, misrepresentation, theft, changes in a patient's financial situation, or other circumstance which undermines the integrity of the MFA program.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 18 of 33

5.8.3.2 Eligible for Public and Private Health Coverage Programs. A patient screened for public and private health coverage programs is presumed to be eligible but does not cooperate with the application process for those programs.

5.8.3.3 Other Payment Sources Identified. Health coverage or other payment sources identified after a patient receives an MFA award causes the charges for eligible services to be re-billed retroactively. If this occurs, the patient is not billed for that portion of a bill (1) for which the patient is personally responsible and (2) which is not paid by their health coverage or other payment source.

5.8.3.4 Change in Health Coverage. A patient who experiences a change in health care coverage will be asked to reapply to the MFA program.

5.8.3.5 Change in Household Income. A patient who experiences a change in household income will be asked to reapply to the MFA program.

5.9 Limitation on Charges. Charging MFA-eligible patients the full dollar amount (i.e., gross charges) for eligible hospital charges rendered at a Kaiser Foundation Hospital is prohibited. A patient who has received eligible hospital services at a Kaiser Foundation Hospital and is eligible for the MFA program but has not received an MFA award or has declined an MFA award, is not charged more than the amounts generally billed (AGB) for those services.

5.9.1 Amounts Generally Billed. The amounts generally billed (AGB) for emergency or other medically necessary care to individuals who have insurance covering such care are determined for KP facilities as described in section VII of the applicable region-specific addendum. See *Addenda for Kaiser Permanente Regions, Attachments 1-8*.

5.10 Collection Actions

5.10.1 Collection of Active Accounts Receivable

Commented [RA18]: HCAI Response (Violation #14): Include information of when patient balances will be transferred to bad debt

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 19 of 33

- 5.10.1.1** Balances Due. Account holder balances are due within 30 days of receipt of the initial bill/statement. To prevent further collection activity:
- 5.10.1.1.1** Full payment must be received and processed.
 - 5.10.1.1.2** Medical Financial Assistance (MFA) application is in-progress or has been granted.
 - 5.10.1.1.3** A payment plan has been established and is in good standing.
- 5.10.1.2** Documentation. Collection activity is documented to ensure consistent procedures and communication with the account holder and to maintain accurate account balance information.
- 5.10.1.3** Timely Billing. Account holders are responsible for balances that are initially billed on a statement within 365 days from the date of service or discharge, or sooner where government payor requirements apply.
- 5.10.1.3.1** Account holder charges are adjusted off if initial charges do not appear on a billing statement within 365 days from date of service or discharge date, except when:
 - 5.10.1.3.2** The insurance company paid the amount owed to KFHP/H directly to the patient/account holder, or
 - 5.10.1.3.3** There is a workers' compensation or third-party liability claim on the account.
 - 5.10.1.3.4** Other exceptions deemed appropriate, by the regional Revenue

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 20 of 33

Cycle Patient Financial Services
Leader.

5.10.1.4 Active Collection Period. Account holders are not assigned to bad debt collections prior to 149 days from the first statement date, except in qualified circumstances as determined by the authority of the VP, Central Patient Access and Patient Balance Collections.

5.10.2 Advancing Patient Debt to Debt Collection Agency: Qualified receivables may be considered for bad debt adjustment and placement with a debt collection agency after active collections and notification efforts occur.

5.10.2.1 Patient debt is advanced to Debt Collection Agency under the authority of the VP, Central Patient Access and Patient Balance Collections.

5.10.2.2 Some accounts are assigned to collection vendor for follow up activities (e.g. address validation) prior to pursuing bad debt collection activities.

5.10.2.3 KFHP/H follows state laws to evaluate patients for MFA and perform additional tasks as required prior to assigning account holder to collection vendor.

5.10.3 Reasonable Notification Efforts. KFHP/H or a debt collection agency acting on its behalf makes reasonable efforts to notify patients with past due or outstanding balances about the MFA program. Reasonable notification efforts include:

5.10.3.1 Providing one written notice within 120 days of first post-discharge statement informing account holder that MFA is available for those who qualify.

5.10.3.2 Providing written notice with the list of extraordinary collection actions (ECAs) that KFHP/H or a debt collection agency intends to

Commented [RA19]: HCAI Response (Violation #15): Included title of person who has authority to advance patient debt to debt collection agency

Commented [RA20]: HCAI Response (Violation #14): Include information of when patient balances will be transferred to bad debt

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 21 of 33

initiate for payment of patient cost balance, and the deadline for such actions, which is no earlier than 30 days from written notice.

5.10.3.3 Providing a plain language summary of the MFA policy with the first hospital patient statement.

5.10.3.4 Attempting to notify the account holder verbally about the MFA policy and how to obtain assistance through the MFA application process.

5.10.3.5 Determining program eligibility upon request, before past due or outstanding patient balances are transferred to a debt collection agency.

5.10.4 Extraordinary Collection Actions Suspended. KFHP/H does not conduct or permit debt collection agencies to conduct on its behalf, extraordinary collection actions (ECAs) against a patient if the patient:

5.10.4.1 Has an active MFA award, or

5.10.4.2 Has initiated an MFA application after ECAs have begun. ECAs are suspended until a final eligibility determination is made.

5.10.5 Allowable Extraordinary Collection Actions.

5.10.5.1 Final Determination of Reasonable Efforts. Prior to initiating any ECAs, the regional Revenue Cycle Patient Financial Services Leader ensures the following:

5.10.5.1.1 Completion of reasonable efforts to notify the patient of the MFA program, and

5.10.5.1.2 The patient has been provided at least 240 days from the first billing statement to apply for MFA.

5.10.5.2 Reporting to Consumer Credit Agencies or Credit Bureaus. KFHP/H or a debt collection agency acting on its behalf may report adverse

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 22 of 33

information to consumer credit reporting agencies or credit bureaus only for consolidated balances greater than \$500. Exception: credit reporting will not be performed on Virginia residents.

5.10.5.3 Judicial or Civil Actions. Prior to pursuing any judicial or civil actions, KFHP/H validates the patient's financial status using external data sources to determine if the patient is eligible for the MFA program.

5.10.5.3.1 Eligible for MFA. No additional actions are pursued against patients who are eligible for the MFA program. Accounts that qualify for MFA are cancelled and returned on a retrospective basis.

5.10.5.3.2 Not Eligible for MFA. In very limited cases, the following actions may be conducted with prior approval from the regional Chief Financial Officer or Controller:

5.10.5.3.2.1 Garnishment of wages

5.10.5.3.2.2 Lawsuits/civil actions. Legal action is not pursued against an individual who is unemployed and without other significant income.

5.10.5.3.2.3 Liens on residences.

5.10.6 Prohibited Extraordinary Collection Actions. KFHP/H does not perform, allow, or allow debt collection agencies to perform, the following actions under any circumstance:

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 23 of 33

5.10.6.1 Defer or deny care due to an account holder's nonpayment of a previous balance, or require payment before providing emergency or medically necessary care.

5.10.6.2 Sell an account holder's debt to a third party.

5.10.6.3 Foreclosure on property or seizure of accounts.

5.10.6.4 Request warrants for arrest.

5.10.6.5 Request writs of body attachment.

5.11 Disaster and Public Health Emergency Response. KFHP/H may temporarily modify its MFA program eligibility criteria and application processes to enhance the assistance available to communities and patients affected by a well-known event that has been qualified as a disaster or public health emergency by the state or federal government.

5.11.1 Potential Eligibility Modifications. Temporary changes to MFA eligibility criteria may include:

5.11.1.1 Suspending eligibility restrictions.

5.11.1.2 Increasing the income criteria threshold.

5.11.1.3 Decreasing the high medical expense criteria threshold.

5.11.2 Potential Application Process Modifications.

Temporary changes to the MFA application process may include:

5.11.2.1 Allowing patients to provide basic financial information (i.e., income, if any, and source) and attest to its validity when (1) their financial status cannot be verified using external data sources, (2) requested financial information is not available due to the event, and (3) no other evidence exists that may demonstrate eligibility.

5.11.2.2 Taking into consideration the impact of future loss of wages/ employment due to the event when determining household income.

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 24 of 33

5.11.3 Information Available to the Public. Information describing temporary MFA program changes is made available to the public on the MFA program web page and at KP facilities in the affected areas.

6.0 Appendices/References

6.1 Appendices

6.1.1 Appendix A – Glossary of Terms

6.2 Attachments

6.2.1 Attachment 1 – Addendum for Kaiser Permanente Colorado

6.2.2 Attachment 2 – Addendum for Kaiser Permanente Georgia

6.2.3 Attachment 3 – Addendum for Kaiser Permanente Hawaii

6.2.4 Attachment 4 – Addendum for Kaiser Permanente Mid-Atlantic States

6.2.5 Attachment 5 – Addendum for Kaiser Permanente Northern California

6.2.6 Attachment 6 – Addendum for Kaiser Permanente Northwest

6.2.7 Attachment 7 – Addendum for Kaiser Permanente Southern California

6.2.8 Attachment 8 – Addendum for Kaiser Permanente Washington

6.3 References

6.3.1 Patient Protection and Affordable Care Act, Public Law 111-148 (124 Stat. 119 (2010))

6.3.2 Federal Register and the Annual Federal Poverty Guidelines

6.3.3 Internal Revenue Service Publication, 2014 Instructions for Schedule H (Form 990)

6.3.4 Internal Revenue Service Notice 2010-39

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 25 of 33

- 6.3.5** Internal Revenue Service Code, 26 CFR Parts 1, 53, and 602, RIN 1545-BK57; RIN 1545-BL30; RIN 1545-BL58 – Additional Requirements for Charitable Hospitals
- 6.3.6** California Hospital Association – Hospital Financial Assistance Policies & Community Benefit Laws, 2015 Edition
- 6.3.7** Catholic Health Association of the United States – A Guide for Planning & Reporting Community Benefit, 2012 Edition
- 6.3.8** Provider Lists. Provider lists are available at the KFHP/H websites for:
 - 6.3.8.1** Kaiser Permanente of Hawaii (www.kp.org/mfa/hawaii)
 - 6.3.8.2** Kaiser Permanente of Northwest (www.kp.org/mfa/nw)
 - 6.3.8.3** Kaiser Permanente of Northern California (www.kp.org/mfa/ncal)
 - 6.3.8.4** Kaiser Permanente of Southern California (www.kp.org/mfa/scal)
 - 6.3.8.5** Kaiser Permanente of Washington (www.kp.org/mfa/wa)

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 26 of 33

Appendix A – Glossary of Terms

Community MFA (CMFA) – Planned medical financial assistance programs that collaborate with community based and safety net organizations to provide access to medically necessary care to low income uninsured and underinsured patients at KP facilities.

Debt Collection Agency – A person or organization that, by direct or indirect action, conducts or practices collections or attempts to collect a debt owed, or alleged to be owed, to a creditor or debt buyer.

Durable Medical Equipment (DME) – Includes, but is not limited to: standard canes, crutches, nebulizers, intended benefitted supplies, over the door traction units for use in the home, wheelchairs, walkers, hospital beds, and oxygen for use in the home as specified by DME criteria. DME does not include orthotics, prosthetics (e.g., dynamic splints/orthoses, and artificial larynx and supplies) and over-the-counter supplies and soft goods (e.g., urological supplies and wound supplies).

Eligible Patient – An individual who meets the eligibility criteria described in this policy, whether the patient is (1) uninsured; (2) receives coverage through a public program (e.g., Medicare, Medicaid, or subsidized health care coverage purchased through a health insurance exchange); (3) is insured by a health plan other than KFHP; or (4) is covered by KFHP.

External Data Sources – Third-party vendors used to review a patient’s personal information to assess financial need by utilizing a model based on public record databases which assesses each patient based on the same standards to calculate a patient’s financial capacity score.

Federal Poverty Guidelines (FPG) – The levels of annual income for poverty as determined by the United States Department of Health and Human Services and are updated annually in the Federal Register.

Financial Counseling – The process used to assist patients to explore the various financing and health coverage options available to pay for services rendered in KP facilities. Patients who may seek financial counseling include, but are not limited to, self-pay, uninsured, underinsured, and those who have expressed an inability to pay the full patient liability.

Homeless – A status descriptor for the living situation of a person, as described below:

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 27 of 33

- In places not meant for human habitation, such as cars, parks, sidewalks, abandoned buildings (on the street).
- In an emergency shelter.
- In transitional or supportive housing for homeless persons who originally came from the streets or emergency shelters.
- In any of the above places but is spending a short time (up to 30 consecutive days) in a hospital or other institution.
- Is being evicted within a week from a private dwelling unit or is fleeing a domestic violence situation with no subsequent residence identified and the person lacks the resources and support networks needed to obtain housing.
- Is being discharged within a week from an institution, such as a mental health or substance abuse treatment facility in which the person has been a resident for more than 30 consecutive days and no subsequent residence has been identified and the person lacks the financial resources and social support networks needed to obtain housing.

KP – Includes Kaiser Foundation Hospitals and affiliated-hospital clinics, Kaiser Foundation Health Plans, Permanente Medical Groups, and their respective subsidiaries, except Kaiser Permanente Insurance Company (KPIC).

KP Facilities – Any physical premises, including the interior and exterior of a building, owned, or leased by KP in the conduct of KP business functions, including patient care delivery (e.g., a building, or a KP floor, unit, or other interior or exterior area of a non-KP building).

Medical Financial Assistance (MFA) – A program that provides awards to pay medical costs for eligible patients who are unable to pay for all or part of their medically necessary services, products, or medication, and who have exhausted public and private payer sources. Individuals are required to meet program criteria for assistance to pay some or all the patient cost of care.

Medical Supplies – Non-reusable medical materials such as splints, slings, wound dressings, and bandages that are applied by a licensed health care provider while providing a medically necessary service, and excluding those materials purchased or obtained by a patient from another source.

Patient Cost – The portion of charges billed to a patient for care received at KP facilities (e.g., hospitals, hospital-affiliated clinics, medical centers, medical office

Commented [RA22]: HCAI Response (Violation #3):
Eliminate 'technical jargon' like means-testing (and variations)

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 28 of 33

buildings and outpatient pharmacies) that are not reimbursed by insurance or a publicly funded health care program.

Pharmacy Waiver – Provides financial assistance to low-income KP Senior Advantage Medicare Part D members who are unable to afford their cost share for outpatient prescription drugs covered under Medicare Part D.

Safety Net – A system of nonprofit organizations and/or government agencies that provide direct medical care services to the uninsured or underserved in a community setting such as a public hospital, community clinic, church, homeless shelter, mobile health unit, school, etc.

Underinsured – An individual who, despite having health care coverage, finds that the obligation to pay insurance premiums, copayments, coinsurance, and deductibles is such a significant financial burden that the patient delays or does not receive necessary health care services due to the out-of-pocket costs.

Uninsured – An individual who does not have health care insurance or federal- or state-sponsored financial assistance to help pay for the health care services.

Vulnerable Populations – Demographic groups whose health and well-being are considered to be more at-risk than the general population due to socioeconomic status, illness, ethnicity, age, or other disabling factors.

Writ(s) of Body Attachment – A process initiated by a court directing the authorities to bring a person found to be in civil contempt before the court, similar to an arrest warrant.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 29 of 33

ADDENDUM: Kaiser Permanente Northern California

ADDENDUM EFFECTIVE DATE: TBD

I. Kaiser Foundation Hospitals. This policy applies to all KFHP/H facilities (e.g., hospitals, hospital-affiliated clinics, medical centers, and medical office buildings) and outpatient pharmacies. Kaiser Foundation Hospitals in Northern California include:

KFH Antioch	KFH Richmond	KFH San Rafael
KFH Fremont	KFH Roseville	KFH Santa Rosa
KFH Fresno	KFH Redwood City	KFH South Sacramento
KFH San Leandro	KFH Sacramento	KFH South San Francisco
KFH Manteca	KFH Santa Clara	KFH Vacaville
KFH Modesto	KFH San Francisco	KFH Vallejo
KFH Oakland	KFH San Jose	KFH Walnut Creek

Note: Kaiser Foundation Hospitals comply with the Hospital Fair Pricing Policies, California Health & Safety Code §127400.

An emergency physician who provides emergency medical services in Kaiser Foundation Hospitals in Northern California is also required by law to provide discounts to uninsured patients or patients with high medical costs who are at or below 400% of the Federal Poverty Level.

II. Additional Services Eligible and Not Eligible Under the MFA Policy

a. Additional Eligible Services

i. **Transportation for Homeless Patients.** Transportation is available to homeless patients for emergent and non-emergent situations to facilitate discharge from KP Hospitals or KP Emergency Departments.

b. **Additional Non-Eligible Services.** The following is a non-exhaustive list of examples of additional non-hospital-based services and supplies that are not eligible under the MFA policy.

Commented [RA23]: HCAI Response (Violation #11):
Differentiated hospital-based services from non-hospital-based services.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 30 of 33

- i. Hearing aids
- ii. Optical supplies

III. Providers Subject to and Not Subject to the MFA Policy. The list of providers in Kaiser Foundation Hospitals that are and are not subject to the MFA policy is available to the general public, without charge, on the KFHP/H MFA website at www.kp.org/mfa/ncal.

IV. Program Information and Applying for MFA. MFA program information, including copies of the MFA policy, application forms, instructions, and plain language summaries (i.e., program brochures), is available to the general public, without charge, in electronic format or hard copy. A patient can apply for the MFA program, during or following the care received from KFHP/H, in several ways including online, in person, by telephone, or by paper application. (Refer to sections 5.3 and 5.4 of the policy.)

A patient's family means:

- 1) For persons 18 years of age and older, spouse, domestic partner, and dependent children under 21 years of age, whether living at home or not.
- 2) For persons under 18 years of age, parent, caretaker relatives, and other children under 21 years of age of the parent or caretaker relative.

Patients that choose to verify their financial status by providing financial documentation can submit recent paystubs or income tax returns only for documentation of income. KP will also accept additional proof-of-income documentation, as outlined in the program application, if submitted by the patient but are not required.

Commented [RMA24]: HCAI Response (Violation #4):
Include HCAI definition of 'patient's family'.

Commented [RA25]: HCAI Response (Violations #5 - Instance #1 & #13): Include additional supporting language that limits collection of proof-of-income documentation to recent paystubs and tax returns.

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 31 of 33

- a. **Complete and Submit an Application Online from the KFHP/H Website.** A patient can initiate and submit application information electronically from the MFA website at www.kp.org/mfa/ncal.
 - b. **Download Program Information from the KFHP/H Website.** Electronic copies of program information are available on the MFA website at www.kp.org/mfa/ncal.
 - c. **Request Program Information Electronically.** Electronic copies of program information are available by email upon request at MFA-Public-Inbox@kp.org.
 - d. **Obtain Program Information or Apply in Person.** Program information is available at Admitting, Emergency Room, and Patient Financial Advisors Departments in the Kaiser Foundation Hospitals listed in Section I, *Kaiser Foundation Hospitals*.
 - e. **Request Program Information or Apply by Telephone.** Counselors are available by telephone to provide information, determine MFA eligibility, and assist a patient to apply for MFA. Counselors can be reached at:
Telephone: 1-800-390-3507
 - f. **Request Program Information or Apply by Mail.** A patient can request program information and apply for MFA by submitting a complete MFA program application by mail. Information requests and applications can be mailed to:
Kaiser Permanente
Attention: Medical Financial Assistance Unit
P.O. Box 30006
Walnut Creek, California 94598
 - g. **Deliver Completed Application in Person.** Completed applications can be delivered in person to the Admitting or Patient Financial Advisors Departments in each Kaiser Foundation Hospital.
- V. Eligibility Criteria.** A patient's household income is considered when determining MFA eligibility. (Refer to section 5.6.1 of the policy.)
- a. Income criteria: up to 400% of the Federal Poverty **Guidelines**.

Commented [RA26]: HCAI Response (Violation #3):
Eliminate 'technical jargon' like means-testing (and variations)

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POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 32 of 33

VI. Discount Schedule. The amounts that KP charges a patient who qualifies for medical financial assistance is based on the type of eligibility criteria used to qualify the patient for the program.

- a. **Patient Meets Income Criteria.** A patient who meets income criteria will receive a sliding scale discount on the patient cost or portion of charges for KP services provided for which the patient is responsible. The discount amount is determined based on where the patient's household income falls within the Federal Poverty Level (FPL) guidelines as follows:

Federal Poverty Level Guidelines		Financial Assistance Discount
From	To	
0%	200%	100% Discount
201%	400%	50% Discount

If a partial discount (less than 100%) is granted, the remaining balance is required to be paid in full or the patient has the option to set up an interest-free extended payment plans. . If the hospital and patient cannot agree on the payment plan, the hospital shall create a reasonable payment plan, where monthly payments are not more than 10% of the patient's monthly family income, excluding deductions for essential living expenses that consider family income and essential living expenses.

VII. Basis for Calculating Amounts Generally Billed (AGB). KFHP/H determines AGB for any emergency or other medically necessary care using the look back method by multiplying the gross charges for the care by the AGB rate. Information regarding the AGB rate and calculation is available on the KFHP/H MFA website at www.kp.org/mfa/ncal.

The patient cost for MFA eligible patients without healthcare coverage will be reduced by the AGB rate (discount) before the MFA discount is applied to prevent the patient from being charged more than the amount of payment that KP would expect, in good faith, to receive for providing services from Medicare and Medi-Cal, whichever is greater.

Commented [RA27]: HCAI Response (Violation #3): Eliminate 'technical jargon' like means-testing (and variations)

Commented [RA28]: HCAI Response (Violations #9 & #10): Include language for extended payment plans and the ability to negotiate payment plans.

Commented [RA29]: HCAI Response (Violation #8): Strengthen language that patients are not charged more than what KP expects from Medicare and MediCal

POLICY TITLE Medical Financial Assistance	POLICY NUMBER NATL.CB.307
ACCOUNTABLE DEPARTMENT National Community Health	EFFECTIVE DATE TBD
DOCUMENT OWNER Director, Medical Financial Assistance	PAGE 33 of 33

VIII. Refunds. Collection errors occur when a patient with an approved MFA award pays any amount of the patient cost for the eligible services that are covered under the MFA award. In cases KP has collected a payment in error from a patient for services covered under the MFA award, a refund will be initiated for any amount the patient paid that should have been covered by the active MFA award. Payments made by the patient to KP for other services prior to the date of MFA eligibility are not eligible for refund.

- a. Interest shall accrue at the rate set forth in Section 685.010 of the Code of Civil Procedure; beginning on the date payment by the patient is received by the hospital. The current rate is 10%.

Commented [RA30]: HCAI Response (Violations #8 & #12): Clarify refunding language

IX. Notices.

a. **Help Paying Your Bill**

There are free consumer advocacy organizations that will help you understand the billing and payment process. You may call the Health Consumer Alliance at 888-804-3536 or go to healthconsumer.org for more information.

b. **The Hospital Bill Complaint Program**

The Hospital Bill Complaint Program is a state program, which reviews hospital decisions about whether you qualify for help paying your hospital bill. If you believe you were wrongly denied financial assistance, you may file a complaint with the Hospital Bill Complaint Program. Go to HospitalBillComplaint.hcai.ca.gov for more information and to file a complaint.

c. **ATTENTION: Language Assistance**

If you need help in your language, please call 1-800-464-4000 (TTY 711). Help is available 24 hours a day seven days a week, excluding holidays. Aids and services for people with disabilities, like documents in braille, large print, audio, and other accessible electronic formats are also available. These services are free.