

DEPARTMENT: BUSINESS OFFICE – NON GOVT <input type="checkbox"/> Ingle side Campus <input checked="" type="checkbox"/> Dow ntown n Campus		POLICY TITLE:  <b>COLLECTION AGENCY UTILIZATION</b>
PAGE: 1 of 4		APPROVAL/EFFECTIVE DATE: <b>03/18/2019</b>
APPROVED BY:		
EFFECTIVE DATE/REVISED DATE(S): <b>03/18/2019, 03/18/2022</b>		
NEXT REVIEW DATE: <b>03/18/2025</b>		<input type="checkbox"/> RETIRED DATE:
ATTACHMENTS:		

## PURPOSE

To standardize policies concerning the use of collection agencies. To insure the proper handling of accounts submitted to collection agencies.

## RELATED POLICIES

1. Bad Debt Write Off

## POLICIES

1. The Corporate Office must approve selection of collection agencies.
2. Accounts deemed uncollectible shall be placed with agencies in a timely manner.
3. Collection agencies shall reconcile monthly all payments received with all payments reported by the facility and either invoice for commissions earned or remit check to facility for amounts due.
4. Collection agencies shall report their entire inventory, including the current status of each account, on a monthly basis.
5. Collection agencies shall never remove original patient financial folders from the facility for any reason.

## PROCEDURES

1. Monthly reporting formats shall include the entire inventory of accounts placed with the collection agency. Additionally, the following reports shall be provided:
  - a. A master list including the following items:

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1. Patient name
2. Hospital account number
3. Date of service
4. Date of placement
5. Amount assigned
6. Current client balance
7. Current month's payment
8. Payment date
9. Total paid since assignment

b. An inventory performance analysis report shall include a minimum of specified items:

1. Financial status, categorized by patient type, reflecting the number and dollar amount of accounts:
  - a. Paid in full
  - b. Currently paying
  - c. Legal Accounts
  - d. Legal inactive accounts
  - e. Cancel>Returns by facility
  - f. Cancel>Returns by agency

c. A cancellation analysis report shall contain a minimum of specified items:

1. Financial status, categorized by patient type, reflecting the number and dollar amount of accounts:
  - a. Cancelled by facility
  - b. Bankrupt
  - c. Deceased
  - d. Medicaid
  - e. Uncollectible

d. A monthly analysis of year to date activity with specified items:

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1. Categorized by month reflecting the number and dollar amount of accounts:
  - a. Accounts assigned
  - b. Accounts canceled/returned
  - c. Collections
  - d. Active accounts
  - e. Recovery percentage
  
- e. Monthly payment analysis report containing a minimum of specified items:
  1. Categorized by patient type with the number and dollar amounts of accounts:
    - a. Paid in full
    - b. Current payments
    - c. Remaining balance
  
3. Collection commissions will be paid through the accounts payable system monthly net of cash collected directly by the agency.
  - a. The agency must bill for commissions under a separate invoice on a monthly basis:
    1. The Business Office Manager shall review and approve the commission invoice and present to Chief Financial Officer with a completed check request form for approval.
  
4. Reporting of payments received at the facility for accounts placed with agencies:
  - a. Payments may be accepted at the facility for accounts placed with collection agencies. Payments by check that indicate "Payment in full" on the check shall not be accepted unless the amount due has been verified with the agency and documented.
    1. A copy of each payment received shall be sent to the collection agency in a timely manner for updating and reconciling account balances.

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2. The payment shall be posted into the hospital’s system using the date of actual deposit. To return the account balance to zero, a second transaction shall be made to reverse the amount of the payment from the initial “collection agency adjustment” applied.
  
5. Upon assignment the Business Office shall provide agency with billing copy, face sheet, insurance information, payment history, correspondances, signed assignment of benefits, conditions of admission statement, and A/R notations reflecting collection activities..

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## CHARITY CARE APPLICATION Request for Uncompensated Services

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Account# \_\_\_\_\_ Date of Service: \_\_\_\_\_

Name: \_\_\_\_\_  
                    First Middle Last

Address: \_\_\_\_\_  
                    Number/Street City State Zip

Telephone ( ) \_\_\_\_\_

Sex Code \_\_\_\_\_ 1-Male 2-Female

Date of Birth: / / \_\_\_\_\_

Ethnicity: Enter ethnicity code as follows:

- (1) White (4) Native American/Eskimo  
(2) Black (5) Asian/Pacific Islander  
(3) Hispanic (6) Other

Family Size: \_\_\_\_\_

Name	Age	Sex
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Family Principal Income Source:

Code: \_\_\_\_\_

- (01) Professional/Technical Employment
- (02) Labor/Production Employment
- (03) Agricultural Employment
- (04) Service/Sales Employment
- (05) Unemployment Compensation
- (06) Retirement Income
- (07) Disability Income
- (08) General Relief
- (09) Other Income Source
- (10) None

Potential 3rd Party Payor Source:

Code: \_\_\_\_\_

- (1) Private Insurance
- (2) Medi-Cal
- (3) Medicare
- (4) Self Pay
- (5) Other
- (6) None

INCOME: List Income for family from:

MONTHLY ANNUAL

Wages (Self)	_____
(Spouse)	_____
(Other Family Members)	_____
Farm or self-employed	_____
Public Assistance	_____
Social Security	_____
Unemployment Compensation	_____
Worker's Compensation	_____
Strike Benefits	_____
Alimony	_____
Child Support	_____
Military Family Allotments	_____
Pensions	_____
Income from Dividends, Interest, Rent	_____

TYPE OF SERVICE: Code: \_\_\_\_\_

- (1) Hospital Inpatient
- (2) Hospital Outpatient
- (3) Hospital Emergency Room

UNITS OF SERVICE:

I/P Days \_\_\_\_\_  
 O/P Visits \_\_\_\_\_  
 E/P Visits \_\_\_\_\_

Billed Amount \$ \_\_\_\_\_  
 Repayment Collected \$ \_\_\_\_\_  
 Other Write-Offs \$ \_\_\_\_\_  
 Patient Liability \$ \_\_\_\_\_

Date of Service: \_\_\_\_\_

Expenses (Monthly)

Mortgage/Rent \$ \_\_\_\_\_  
 Medical Insurance \$ \_\_\_\_\_  
 Utilities \$ \_\_\_\_\_  
 Auto Insurance \$ \_\_\_\_\_  
 Telephone \$ \_\_\_\_\_  
 Medical Bills \$ \_\_\_\_\_  
 Food \$ \_\_\_\_\_  
 Hospital \$ \_\_\_\_\_  
 Finance Companies \$ \_\_\_\_\_  
 Physicians \$ \_\_\_\_\_  
 Credit Union \$ \_\_\_\_\_  
 Medications \$ \_\_\_\_\_  
 Auto Loans \$ \_\_\_\_\_  
 Total Expenses: \$ \_\_\_\_\_

Net Worth

Do you own your home? ( ) Yes ( ) No

If yes, estimate value: \_\_\_\_\_  
 Less outstanding owed: \_\_\_\_\_  
 Net Value: \_\_\_\_\_

Do you own other property? ( ) Yes ( ) No

If yes, estimate value: \_\_\_\_\_  
 Less outstanding owed: \_\_\_\_\_  
 Net Value: \_\_\_\_\_

Do you own automobile? ( ) Yes ( ) No

Amount \_\_\_\_\_ Net \_\_\_\_\_

Model/Make Year	Value Owed	Value
_____	_____	_____
_____	_____	_____
_____	_____	_____

BANK REFERENCES:

Name/Branch: \_\_\_\_\_ Account# \_\_\_\_\_

Name/Branch: \_\_\_\_\_ Account# \_\_\_\_\_

Total Net value of all items in this section: \_\_\_\_\_

Liability Computation

Plus Total Monthly Gross Income	(A) _____	Adjusted Net Monthly
Minus Monthly Deductions	(B) _____	
Income	(A-B) _____	

I declare under penalty of perjury that the answers I have given are true and correct to the best of my knowledge

I agree to tell the provider of service within ten (10) days of there are any changes in my (or the persons on whose behalf I am acting) income, property, expenses or in the persons in the household or any change of address.

I understand the county is required by law to keep any information I provide confidential.

I further agree, that in consideration for receiving health care services as a result of an accident or injury, to reimburse the county from the proceeds of any litigation or settlement resulting from such act.

Signature \_\_\_\_\_ Date \_\_\_\_\_

For Hospital Use Only: \_\_\_\_\_ Accepted \_\_\_\_\_ Denied

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_